



HEERY HOLDS

Annual K-12 Summit



A FRESH PERSPECTIVE

The beginning of a new year is best known as the time for making resolutions. We resolve to be better people, to be more patient, to take better care of ourselves. My wife always resolves that I will lose weight, but I never do!

For companies, too, a new year should be an opportunity to start fresh and get re-energized. 2002 was a tough year, and we all worked very hard to hold our ground. 2003 will be much better for our clients, our industry—and Heery.

Let's make the following resolutions for Heery in 2003:

- We resolve to continue to give our clients "value plus" for their professional service dollar.
- We resolve to identify and eliminate inefficiencies in our delivery of professional services.
- We resolve to continue to behave ethically in all business transactions.
- We resolve personally to learn a new skill that will improve our ability to respond to our clients.
- We resolve to take personal ownership of each task and project we are assigned.
- We resolve that each one of us will identify one new client or add one more service to on-going work.
- We resolve to invest in our business wisely, balancing immediate benefits with long-term growth.
- We resolve to use Heery's KnowledgeNet every day and to contribute to it frequently.
- We resolve to identify and develop new

business opportunities and markets so that our company can continue to expand and grow.

- We resolve to teach something new—to our fellow professionals, our mentees or our children.
- We resolve to give back to our families and our communities with both our time and our talents.
- We resolve to take care of ourselves, so that we can better care for others.
- We resolve to develop a smile—the most effective and least expensive weapon in the world—and use it daily.

I encourage you to interpret these resolutions in light of your particular role in the company and to expand this list to support your individual goals.



Jim Moynihan
President and CEO
Heery International

For the third straight year, Heery K-12 experts participated in the Education Summit. Despite inclement weather conditions – which unfortunately deterred our North Carolina guests and delayed our Key West CM team – K-12 experts from around the country convened in Nashville, Tenn., for two-days of intensive and useful information on lessons learned, best practice solutions and trends in teaching and learning.

"The K-12 Education Summit creates an incredible amount of collaboration and synergy, and we are looking forward to introducing this concept into our other markets," said Stewart Shaw, VP and director of training. "By gathering our key staff from across the country and the UK to share our collective knowledge, we are better empowered to service our clients."

On day one, Heery K-12 leaders presented their programs, providing project overviews, as well as details about MICs, challenges and solutions. Following the previous year's successful panel discussion, Heery invited clients to discuss their issues, concerns and suggestions for improvement. This videotaped session was held on the second day.

Topics centered around standardized versus customized information systems, alternative delivery methods, funding sources, public confidence, Heery's role in improving education, the economic effect, commissioning and community relations. When asked "what keeps you up at night?" panelists' responses included mold, politics, shared vision, teamwork, schedule and budget.

Bill and Bill from Houston got quite a reaction from the audience when they revealed that a subcontractor, when installing new plumbing, discovered that the core of one of Houston's 30-year-old high schools was crumbling. It was later tested and results revealed that the concrete supports were only strong enough to withstand 1,000 to 1,200 lbs. – they were supposed to support 3,000 lbs. This led to an immediate evacuation of students and faculty, and caused quite a scramble to find temporary buildings. The district decided to demolish the structure.

Dave Young outlined the Arizona School Facilities Board program. This massive endeavor involves about 800,000 students, 7,400 buildings, and nine program management firms, including Heery.

The New Jersey team reviewed our transitioning role from program start-up through our current role as one of 12 program management firms responsible for construction across the state. In addition to our specific project work, Heery serves as the central coordinator for all of the firms.

The Nashville Metro team earned substantial bragging rights. To date, Heery's program management services have saved the district more than \$11 million.

Clay Clayton and Linda Smith talked about the challenges of working in the Florida Keys, citing tight sites, limited number of qualified subcontractors, and proximity to residential areas. When asked if the Key West High School was

Featured Heery Programs and Presenters:

- Seattle School District – Ralph Rowher
- Houston Independent School District – Bill Moses and Bill McKee
- Arizona Students FIRST Program – David Young
- New Jersey EDA – Greg Nowell, Adrienne Arthur, Bob Monser and Mark Purcell
- Metro Nashville Schools – David Gilpin and Bob Heffington
- Monroe County Schools (Fla.) – Linda Smith and Clay Clayton
- Town of Lynnfield Schools (Mass.) – Tony Pruner
- Charleston County School District (S.C.) – Alan Stewart
- Youngstown City Schools (Ohio) – Steve Ludwinski, Brad Adams and Ken Mosman
- Atlanta Public Schools/DeKalb County Schools – Lee Summey

DAY 1 PRESENTATION SUMMARY:

Ralph Rowher provided a history and overview of our work in Seattle, but focused on their use of Microsoft SharePoint Portal Server and the benefits of Heery and the District working from "one set of books."

designed as hurricane shelter, Clayton answered "no, we evacuate."

Representing one of our smaller districts, Tony Pruner discussed a budget shortfall (the budget was determined before we were hired), and how they had to go back to voters – asking for an additional

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Annual K-12 Summit

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Client Panelists:

Bob Carlson, Director, Management Services, Council of the Great City Schools
Ken East, Executive Director – Facilities, Maintenance & Construction, Monroe County (Fla.) School District
Joe Edgens, Executive Director, Facilities and Operations, Metro Nashville Schools
Don Gillmore, BEX Program Director, Seattle School District
Rick Larson, Director – Business and Operations, Centennial School District, Portland, Ore.
Bill Lewis, Executive Director of Facility Improvements, Charleston County School District
Donald Moore, Director – NJSCC Design and Construction, New Jersey Schools Construction Corporation
Rick Palermo, Superintendent, Lynnfield (Mass.) Public Schools
Stan Pritchett, Associate Superintendent – Business and Plant Services, DeKalb County (Ga.) School System

\$15.7 million to “finish the job.” Pruner also shared an innovative solution to a space crunch during a renovation of a cafeteria. The district opened “Tony’s Café” on school grounds. By installing temporary picnic tables and overhangs, students enjoyed outdoor dining during mild weather conditions.

From Alan Stewart in Charleston, challenges, challenges and more challenges were presented – a big one being the change from the Southern Building Code to the International Building Code. This meant more stringent seismic requirements, which pushed the renovation cost to 75% of the cost of a new school.

The Youngstown crew praised Quantapoint and their one-eyed robot for obtaining accurate square footage results. These results led to nearly \$20 million in additional funding from the Ohio Schools Facility Commission and local sources. They also presented ways to help secure E-Rate Funding – Federal funds to “support connectivity.”

Lee Summey had double duty, presenting both the Atlanta Public Schools Program and his own DeKalb County (Ga.) SPLOST program. Dr. Stan Pritchett with DeKalb County praised Lee and his team for their seamless participation with the district’s staff.

DAY 2 PANEL SUMMARY:

Moderator Randy Pennington, from Texas-based Pennington Performance Group, immediately engaged the panel capturing the attention of the audience. The panelists openly discussed their frustrations and offered thoughtful insight into what Heery does well and where we can improve. Below offers a glimpse of the intriguing dialogue.

Pennington: What are the top two or three challenges [of your district] that you see today?

Edgens: Funding is always a challenge...And it’s getting more and more difficult to produce the product...it takes a longer time to produce the product...with split sessions and shorter breaks, meeting the deadline to get schools open.

Gillmore: Testing...our whole district has reestablished itself from being centered around teacher and classrooms to centered around learning...We’re more interested in creating spaces where students learn. It takes a long time to come up with a plan for building when you don’t know where to start from and where you’re going to end up.

Pritchett: Over-crowdedness and school reform. [We] haven’t been able to keep up with housing in our community... we have over 680 trailers in our district...the school reform issue...lowering the student teacher ratio. As we lower ratio, we need more classrooms. It compounds the issue of needing more space.

Lewis: Speed of delivery. We have to make the transition to building types and delivery methods that are in commercial practices to deliver higher quality schools, in a shorter amount of time, at less cost.

Moore: We still run into problems with delivery systems. We’re experimenting with a number of different types— whether it’s design/build, CM at risk...I think those delivery methods can work in certain situations, but you also have to factor in the community’s input into the design process. It takes time.

Larson: One is funding in the state of Oregon. The recession has hit the state very hard. The second thing is the delivery systems and the time it takes us...It has more to do with the approval process of governmental agencies...been held up 12 to 18 months.

Palermo: Tremendous concern that external forces and pressures are preventing teachers today from teaching – specifically, accountability measures... Tremendous increase in the identification of special needs students. Many other laws and regulations are impacting teachers doing their jobs.

Carlson: Issues around leadership and governance have a lot to do with where we’re going...Superintendent’s average [tenure] is 2.1 years...Looking at issues of continuity and consistency... Just where is the priority of education in this country? It seems to rise and fade on the political whims of people...And I think that we romanticize public education. As we recall what it was like, I try to think it was anything but boring...We have not fundamentally reengineered public education in the last 400 or 500 years...Technology has given us an opportunity to fundamentally reengineer the way children learn, and we treat it more as a casual tool. Every other industry in the world has changed the way they do business based on technology and I find it discouraging that we haven’t done the same...How can we fundamentally reengineer public education in this country in a way that it is engaging to young people – that excites them, motivates them and puts them on a career path?

East: Funding is far, far and away our largest challenge. Retired people have already put their kids through college and aren’t interested in funding a tax burden...Our population recognizes that when we build a school, it’s going to be there for 50 to 60 years, they want to be involved...[The community] is very engaged in how we structure our vocational programs. Most of our vocational programs are geared toward marine and tourism industries...The point is, you open a school in our community, there’s a lot of community engagement – it takes time.

For those of you who would like to know more, the presentations are available on HeeryKnowledgeNet. There is also an audiotape of the Heery presentations and a video of the panel discussion. A 10-minute (approx.) video of the client panel is in the works. Once complete, it will be posted on the intranet. Please contact Stewart Shaw for more information.



Carlson



East



Edgens



Gillmore



Larson



Lewis



Moore



Palermo



Pritchett

KUDOS

"We were overwhelmed by the amount of work your staff produced given the short period of time allowed to complete this task. Your work far exceeded the original scope of work and yet your firm's performance in overcoming the work and producing a finished product of exceptional quality within the scheduled time is nothing less than outstanding."

*Steve R. Szemes, Project Manager/CFR
City of Alexandria, Virginia*

"I would like to take this opportunity to thank you for your assistance in relocating the Office of the Commissioner...Your contributions of time and expertise have resulted in providing a comfortable and professional environment in which to conduct agency affairs."

*Lester M. Crawford, D.V.M, Ph.D., Deputy Commissioner
Food and Drug Administration, Department of Health & Human Services*

"From all reports, the project is a huge success from the perspective of fans, the business community and the governmental jurisdictions involved in the project. This success stretches from the architectural acclaim highlighted in the local press to the early economic indicators...Your management team should be very proud to be part of this venture. This project was built with a partnering concept from which Ripken Baseball and the City of Aberdeen can reap the rewards...I look forward to working with your firm again in the future."

*Gary A. McGuigan, Project Director
Maryland Stadium Authority*

"On behalf of Red Rock Elementary School District [Tucson, Ariz.], I would like to thank you for your tremendous support in many improvement projects on our campus. Your diligence and dedication has made Red Rock School a safer and more effective school facility."

*Mark Brauner, Principal
Red Rock Elementary*

"I wanted to let you know how much the Charleston County School District appreciated your firm's outstanding performance...we had an unprecedented number of schools under renovation. Your Charleston team ensured that the work got done...Most importantly, all of our principals and their staffs were very satisfied clients."

*William H. Lewis, P.E., Executive Director
Department of Facility Improvements
Charleston County School District*

"Thanks to Heery International...All gave and went beyond the expected...Your personal commitment to get us ready is more than just the expected."

*Fred Burns, Superintendent
Southern Local Schools, Salineville, Ohio*

"I just wanted to take a moment to document AT&T's appreciation for the support that has been provided by one of your team members... I was highly impressed with the quality of documentation and attention to details...Julie [Volosin] exemplifies the type of support needed when dealing with demanding clients."

*Gerald L. Knighten, AT&T GRE
Southern Area Group Project Manager*

"I just want to say thanks for this great effort in putting together this data on the air handling units: multiple manufacturers, performance and dimensional data, etc... We really look at this stuff and it is rare to find the homework so thoroughly done...Very good instructions are provided for the contractor to rebalance the primary air and hydronic systems to fan coil units which remain 'active' during construction."

*Corps of Engineers Design Reviewers
Lackland AFB, San Antonio, Texas*

Safety

Dare County: On Time, On Budget, No Accidents

Under a design + construction management at-risk contract, Heery recently delivered the Dare County (N.C.) Justice Center, which houses the county's administration offices, sheriff's department, and courts. The project originally began with the Notice to Proceed on May 8, 2001 and was completed on October 25, 2002. More than 103,331 man-hours were logged to complete this project – without a single accident! The project site was visited by several compliance agencies including the North Carolina Department of Labor (OSHA) and the Environment Protection Agency (EPA) with no violations reported. Hard work, dedication and a proactive safety approach from the project team set the tone for the outstanding safety performance.



New Safety and Health Program On Line

Safety Director Darren Utecht recently unveiled Heery's updated Safety and Health Program. This comprehensive program, now accessible on Heery's KnowledgeNet, defines objectives, organization, and operating procedures for project and office health and safety.

"The success of the program is dependent on all employees knowing and carrying out their respective roles," says Utecht. "Every Heery employee is empowered to improve safety and health in his or her workplace."

Located in the Program subdirectory of Human Resources on line, the Program provides useful links to OSHA, EPA, National Safety Council and more. In addition, detailed information, and procedures regarding hazard prevention, safety communications, ergonomics and risk management – 26 categories in all – are available on line.

"The updated program will help prevent accidents, improve safety and health performance, and contribute to achieving key company objectives," says Utecht.

REGIONAL REPORT

EAST

■ The Washington DC artistic community will have a new downtown facility when **Top Star Entertainment** opens its urban performing arts and education center. Heery has been selected to plan and execute a unique 25,000 SF learning center that will transform an old print shop into a dynamic showplace that combines a performance stage, recording and educational studios and business offices in the revitalized Eckington Place neighborhood. This project will begin planning in 2003.

■ In a collaborative effort between East Architecture and the DC Area, Heery has been selected to provide strategic planning for the **General Services Administration's** new headquarters building. Heery's efforts will help GSA to decide whether to relocate its 1600 employees or renovate its current 800,000 SF facility.

■ In Baltimore, Heery has been awarded a contract with the **University of Baltimore** to be the owner's representative on its new \$12.3 million Student Center. Heery's experience with the University system was a big reason that we were awarded this contract. The University of Baltimore relies on the facilities group of the University of Maryland system. This new project for yet another university client further builds on our reputation in the higher education market in the area.

■ Heery has been awarded one of the recent program management contracts as part of **New Jersey's** statewide school construction program. Heery will manage \$150 million in school construction in the Phillipsburg area. The projects include a \$12 million renovation and addition to a middle school, a \$14 million new elementary school and a \$51 million new high school.

■ **BG&E** has hired Heery to provide facility consulting services for three tasks including the analysis and standardization of infrastructure in its service centers, conducting a benchmarking study for business infrastructure cost and publishing a furniture standards binder. This project will tap into Heery's resources from the Baltimore and Atlanta offices.

■ Heery is providing management-consulting services to the **National Aquarium in Baltimore** for renovations to the Dolphin Tank. Located in the Marine Mammal Pavilion, the tank is already undergoing some emergency repairs to leaks, and Heery is currently working with a team of professionals to devise a way to coat the inside of the tank while the dolphins are present!

■ Heery has been selected to provide cost estimating services on a task order basis to improve and expand **Loudoun County's (Va.)** facility and utility infrastructure. Potential projects could include a new detention center, fire and rescue training facilities, and a library. Heery's contract will remain in effect for one year, with another one-year option.



SOUTHEAST

■ The **Mel Fisher Maritime Heritage Society** recently selected Heery's CM services for the renovation of its turn-of-the-century Naval storage building located in Key West, Fla. Founded in 1982 by its name sake and famous treasure hunter, the museum is home to four ships: the Nuestra Señora de Atocha and the Santa Margarita, both of which sank in a hurricane in 1622; The St. John's Wreck, a vessel of exploration that carried conquistadors to the Caribbean in roughly 1560; and the Henrietta Marie, an English merchant slaver that sank off the Florida Keys in 1700. With about 200,000 visitors annually, it is the most visited history museum in the southeast.

▼ On August 29, 2002, Jeff Prine lead a tour of approximately 20 Unified Government elected officials, administrative department heads, user agencies and the media through eight of the projects completed over the past year under the **Athens-Clarke County SPLOST** program. The group visited a wide variety of projects, including a storm water management project; a 5-field baseball/softball complex with a nature trail; an arts center renovation/restoration; a public swimming pool concessions/locker/restroom facility; a community park; a 911 communications center; and a new parking deck to support the growing Athens Classic Center. Funded primarily by a Special Purpose Local Option Sales Tax (SPLOST), the Athens-Clarke County construction program is nearing \$100 million in projects completed. Pictured is the recently completed Classic Center parking garage.



▼ **University of North Carolina at Greensboro** selected Heery's Carolinas Area Office to provide architectural and engineering services to renovate Gove Health Center. Initially the project will involve a feasibility study and planning and programming activities to determine program needs and construction strategies for the ultimate development of the project. Once a design direction has been chosen, Heery will provide design, bidding, and construction observation services. The existing Gove Health Center is located in the historic section of the UNCG campus and provides clinical and educational services to faculty and students.

▼ **Haywood County** recently awarded Heery a contract to provide construction management services for its new justice center totaling approximately 90,000 square feet, including courtrooms and offices for court related programs and support and a 374+ space parking structure connected by a pedestrian bridge. During the design phase, Heery will consult and assist the owner and design team by providing recommendations on design aspects including early budget, schedule and program verification and value engineering options. During construction, Heery will manage the entire construction process based on a guaranteed maximum price, to ensure the project is completed on time and within budget.



■ **The University of North Carolina at Chapel Hill** recently selected Heery's Carolinas area office to provide architectural and engineering services to renovate Rosenau Hall. The five-story, 120,000 SF building was originally constructed in 1952 and houses the School of Public Health. The project encompasses the comprehensive renovation of major building systems including new HVAC, plumbing and electrical distribution systems. Also, new program space will be constructed concentrating mainly on new office space, administration functions and dry lab work areas.

▼ **UNC Health Care System** retained Heery International to provide architectural design, programming/planning, and interior design services on an as-needed basis, in support of numerous campus design projects. UNC Health Care System is a not-for-profit integrated health care system, owned by the State of North Carolina and based in Chapel Hill. It exists to further the teaching mission of the University of North Carolina and to provide state-of-the-art patient care.



■ Heery has been contracted by the **Town of Cary, N.C.**, to develop a new multi-field baseball complex that will become the official training facility of USA Baseball. The complex, which received unanimous funding approval from the Town Council, will reside inside Thomas Brooks Park in Cary.

- The Nashville office prides itself – and its client, the **Tennessee Board of Regents** – on saving money. Two recent cost cutting endeavors include a chiller replacement at Columbia State Community College and repair costs at Keathley University. At Columbia State Community College, further investigation into alternative chillers landed the state a \$12,750 credit. At Keathley University, water damage, at no fault to the contractor, caused significant damage to an interior renovation. The general contractor estimated the repairs at \$34,000.00. Erik Taylor estimated the costs to be approximately \$9,500.00. As an alternative, Erik used an outside contractor to get an independent estimate of \$11,130.00 to do repairs. Erik was able to trim unnecessary repair costs – savings to the state – more than **\$25,360.90**.

- **Polk County (Fla.) School District** has awarded Heery's Tampa office a full architecture and engineering contract for a new AAA high school. The project will be built in two phases. The first phase is a \$24 million, 211,611-square-foot facility to accommodate about 1300 students. The second phase, which is mainly classroom space, will add more than 66,000 square feet to accommodate 1800 students, and is budgeted at \$4 million.



- ▲ **AmSouth Bank** has retained Heery for its fifth consecutive assignment, this time involving construction program management for a \$4.3 million parking deck at AmSouth's Riverchase office complex in Birmingham. Heery's previous AmSouth projects included a telebanking center in Pensacola, followed by three separate assignments at Riverchase. At Riverchase, Heery is currently construction program manager for a new 450,000 SF operations center, which can house up to 1800 employees in a 365-days per year, 24-hour-per-day facility. Because of the mission critical nature of the project, AmSouth also retained Heery to provide comprehensive commissioning of the HVAC, electrical and life safety systems at the operations center.

- **Reinhardt College** has retained Heery for two major programs at its Weleska, Ga., campus. The first is a design-build endeavor in conjunction with Kirman Associates, on the renovation and modernization of the college's Baxter Brown Gymnasium. The second contract calls for construction management at-risk services for the renovation of the Hill Freeman Library. Both projects are currently under construction and slated for completion summer 2003.

- The **City of Atlanta** has retained the Hartsfield Support Services Team (HSST), led by Heery, including joint venture partners SDG Associates, Matrix 3D, and Richard & Wittschiede Architects, to provide architectural and engineering services in support of Hartsfield Airport's \$800 million in capital improvement projects, which is part of Hartsfield's \$5.4 billion overall development program. The Heery team must work with the airlines, contractors, vendors and concessionaires to maintain full operations throughout the facilities improvements program. Projects will include renovations and additions to the existing passenger terminals and other facility-related interior architecture and engineering assignments in public spaces of the terminals and passenger concourses. The HSST contract is for two years, with the possibility of two one-year extensions. The contract is valued at a potential fee of \$5 million per year.

- The **Fulton County (Ga.) General Services Department (GSD)** has selected Heery International to implement a Central Facilities Information System to provide county staff with more accessible, complete and consistent information about the county's real estate portfolio. The county will use the system to document strategic and operational facilities data and, where technically feasible, to link data from several operational software systems already in use within GSD. CAD files, other graphic material and various types of data will be part of the system, which will replace a number of independent databases and serve as a central source for strategic and operational facilities data within GSD.

- Heery's Carolinas Area Office will perform single-source design services as a subconsultant to Todd Construction for a three-year Indefinite Delivery Indefinite Quantity (IDIQ) contract to provide design/build construction services for the **Corps of Engineers** concentrating on North Carolina installations. The majority of the work will be performed at Fort Bragg, N.C., where Todd Construction maintains its Carolina office. The projects will vary in terms of facility types, functions and uses with individual construction task orders ranging from \$200,000 to \$1,000,000.

- The **Georgia Archives** has hired Heery International to provide move management expertise for the relocation from downtown Atlanta to its new location in Clayton County. The Archives collects, manages, preserves, and makes available the official records of Georgia from 1732 to the present. Currently secured in a controlled environment are approximately 100,000 cubic feet of records and over 65,000 reels of records on microfilm. Historical records of state and local governments comprise the majority of its holdings. The new 171,000-square-foot-facility is currently under construction and slated for completion March 2003. The new site is adjacent to Clayton College and State University and will become a key part of the Clayton County redevelopment project known as the "Gateway Village." The National Archives and Records Administration – currently under Heery's construction program management as part of a national contract – is also part of this new development. The neighboring of state and federal archives facilities will be a national first.



- ▲ With local assistance from Heery International, the **National Archives and Records Administration (NARA)** hosted the groundbreaking ceremony for its new Southeast Regional Archives facility located in Clayton County, an Atlanta suburb, August 26 2002. The impressive list of speakers included Archivist of the United States John W. Carlin, Clayton County College and State University President Thomas Harden, State Senator Terrell Starr, Secretary of State Cathy Cox, U.S. Congressman Mac Collins and U.S. Senator Max Cleland. As part of a national contract, Heery is providing program management services for the construction of a new 115,000-square-foot facility. The \$28 million National Archives building, along with the new Georgia Department of Archives and History facility, also under construction, will make up a 19-acre archives complex, the first of its kind in the country. [Photo: Searchivessign.jpg]

NORTHWEST

- The **Washington Department of Corrections** has selected Heery International to serve as Clerk of the Works for various projects at the Monroe Correctional Complex (MCC). The new contract includes on-site construction monitoring, inspection, and quality assurance services for a variety of projects. The MCC is comprised of four separate units, with a total population of 2,044 male inmates. Custody levels range from close to minimum. Heery is serving as the "eyes and ears" of Department of Corrections by attending all meetings; monitoring and managing the contractor's schedule; and overseeing and validating all change orders. The diverse assignments include a kitchen condensate replacement, development of special offender and intensive management units, a dining room expansion, a \$1.8 million regional training center, industrial space, and a kitchen washdown area, as well as several projects at the circa 1910 Washington State Reformatory.

- Heery was proud to be part of opening two new middle schools, two new elementary schools, a new library /science addition, and four additions to existing schools all on time and under budget. Over 500,000 SF of new space was opened in the summer of '02 for the last year of Heery's involvement in the **Denver Public Schools** General Obligation Bond Program. Heery handled the Equipment Planning and Logistics for all the schools. Denver Public Schools was very pleased with Heery's partnering and is looking forward to another bond issue going before the voters in fall of 2003.

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REGIONAL REPORT

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- Heery's Seattle office recently relocated. New contact information: Heery International, Inc., 1011 Western Avenue, Suite 706, Seattle, Washington 98104. Phone: 206/587-0473. Fax: 206/587-0469.
- In another area move, the Tacoma Office recently relocated. New address: 2102 North Pearl Street, Suite 204, Tacoma, WA 98406. Phone: 253/752-8235. Fax: 253/752-8237.

WEST



- ▲ Heery International is currently managing the Presidential Learning Center addition to the **Ronald Reagan Presidential Library** located in Simi Valley, California. Heery is providing construction management for the addition, which will house temporary exhibits, an educational center, and meeting facilities for various functions. Construction has begun and completion is scheduled for February 2004. This library addition is a spin-off of the National Archives and Records Administration project that Heery is completing in Washington D.C.
- Heery continues to add staff to support the **Los Angeles Unified School District's** \$3 billion capital improvement program. Staffing for the program is ongoing as individual positions are "competed" for by the various PM firms.
- **Santa Clara County** proposed a number of projects for the fiscal years of 2003 and 2004. In order to accomplish these projects, the County elected to utilize consultants for a portion of the work. After careful consideration of each of the short-listed firms, the County of Santa Clara's selection panel ranked Heery International number one for commissioning services, which the Heery Commissioning team is providing.

EUROPEAN OPERATIONS

- Heery International has been given the green light to begin work on the £6 million **Caledonian House** project in Glasgow on behalf of **Prudential Assurance Company Limited**. Heery is construction manager for the mixed development, which will create a retail and residential property of about 100,000 SF. Heery had carried out the pre-construction and planning supervisor services for the project, which won planning permission in May 2002. Caledonian House is to be completely refurbished, with a new seven-story extension constructed at the rear and built around a central courtyard. The scheme will create two large retail units with residential accommodation above. The existing building currently comprises shop units at basement, ground and first floors and offices from second to seventh floors.
- **ESCP-EAP** has awarded Heery International the project management contract to renovate the old Parsifal College building to become its new campus. The \$5.2 million refurbishment of the 115-year-old main building, which was previously a religious college, started in October and is scheduled for completion later in 2003. The new campus will be the focal UK site for the ESCP-EAP, a French Grand Ecole and one of the leading trans-national post-graduate business schools in Europe. The London campus will join the network of campuses in Paris, Berlin and Madrid, which have more than 3,000 students. The project is being funded and led by the Paris Chamber of Commerce (CCIP). Located within an historic district, the 134-acre campus includes a collection of brick buildings with different styles and heights arranged around a courtyard. Heery will manage the fit out and renovation of the main building, creating modern lecture theatres, classrooms, a resource centre and support facilities such as a cafeteria and meeting rooms. Heery will also provide move management during the College's transfer from Oxford to London.
- Heery International has been appointed by **Scottish Enterprise Edinburgh and Lothian** to manage the infrastructure improvements needed to support the expansion of Heriot-Watt Research Park southeast of Edinburgh. The \$6.9 million project, a joint venture between Scottish Enterprise Edinburgh and Lothian and Heriot-Watt University, will almost double the size of the existing park. Construction started in October 2002.

- The **University of Durham**, Stockton on Tees, United Kingdom, has retained Heery International to provide project management for a new \$9.3 million office and laboratory complex on the University's Central Science Site in Durham. This new assignment follows Heery's successful handover of the Wolfson Research Institute at the University of Durham's Stockton on Tees campus last year. Duncan Towell, who previously completed the Wolfson project, will be Heery's project manager. Heery is responsible for managing the design, planning, procurement and construction for the project, which will provide research laboratories, office and support facilities for the e-science, geology and geography departments of the University. The project is scheduled for a summer 2003 completion.
- The **National Blood Service (NBS)**, a Special Health Authority in the National Health Service in England and North Wales, has chosen Heery International as project manager for a major building program that will expand NBS's processing capabilities and enhance its diagnostic and research facilities. The contract, over a minimum period of three years, gives Heery the responsibility of creating five Blood Centres valued at between \$23.8 and \$31.8 million each, located at Colindale, Bristol, Manchester, Leeds and Liverpool.

CENTRAL

- **Cuyahoga County's** (Ohio) commitment to its troubled youth, the environment and a local community recently received a \$3 million boost from the Clean Ohio Fund to support initiatives at the Youth Intervention Center, which is scheduled to open early 2005 on a 13-acre urban brown-field site. Heery, in an owner's representative role, is part of a team of experts helping the county clean up the property to make way for a new, state-of-the-art Youth Intervention Center. As one of the first of its kind in the nation, the center will replace the existing juvenile detention center with a new building, as well as expanded social services and innovative programs that reach out to families to help prevent juvenile crime. For more than a century, the site was used as industrial property. Most recently, it was the location of a brewery, which shut down in 1985. For years the site has been a significant source of blight and an environmental and safety risk to the local community. In addition to cleaning up the site to meet EPA residential standards, the county is incorporating "green" and sustainable design principles.



EAP

DEADLINE APPROACHING

Each year Heery awards a limited number of Educational Assistance Grants (EAP). These Grants provide financial assistance to regular full-time employees enrolled in degree programs outside of normal working hours.

- Each approved EAP Grant provides tuition assistance benefits up to \$3,000 per EAP Grant year (calendar year).
- Applications must be submitted by March 31st for the 2003 Grant year. The Executive Committee will review the applications in April, and the EAP Awards will be announced by May 1st.

Please remember, if you received an EAP Grant for the 2002 Grant Year, you must reapply for a new EAP Grant for the 2003 EAP Grant Year.

For additional information on the program, including the EAP Plan Document and related forms, go to HeeryKnowledgeNet/Human Resources/Programs/Educational Assistance Program.

■ The **Cleveland Municipal School District (CMSD)** recently contracted with Heery International for owner's representative services for the district's \$1.5 billion capital improvement plan. Working with Ralph Tyler Associates, a local minority engineering and architectural firm, Heery's contract is for one year and can be renewed three times at the district's discretion. This latest award follows a January 2002 assignment from CMSD for staff augmentation to assist them with master plan development to address 120 schools. Heery worked with the district analyzing assessments, evaluating ultimate facility disposition, and developing a migration sequence for swing space.

■ The **Kenston Local School District**, located 25 miles east of downtown Cleveland, retained Heery International to provide construction program management services for a new high school and building renovations. Supported by a successful bond referendum last November, Kenston's plans include building a new \$35 million, 1200-student high school, renovating the existing high school to a middle school, additions to Timmons Elementary and renovations to Gardiner Elementary. Heery has returned to Kenston after a decade when it managed the construction of an \$8.3 million elementary school, which was 1.6 percent under the estimated cost.

▼ The Groundbreaking ceremony for **Harding Elementary School**, Youngstown, Ohio, was held on September 16, 2002. Dignitaries included Gary Kasper, project administrator for the Ohio School Facilities Commission, Lock P. Beachum Sr., president of Youngstown School Board, Benjamin McGee, superintendent of the Youngstown City School District and representatives from HEERY/AMEC/G. Stephens.



■ Colonel Rick Bond, United States Army Health Facility Planning Agency, was so pleased with our services at the Walter Reed Army Institute of Research that he highly recommended Heery to support the **Army Medical Department's** information technology group. Heery's Houston office is coordinating the San Antonio, Texas, activities with support from Landover PM, Atlanta Facman, Atlanta Interiors and the client. Current task orders include construction evaluations for raised access flooring and a furniture inventory analysis.

ACCOLADES

- Atlanta-based Architect Bob Munger recently earned LEED certification.
- Raleigh-based Marketing Manager Jennifer Allen was elected president of the Research Triangle Chapter of the Society for Marketing Professional Services.
- The Dare County (N.C.) Justice Center is getting a lot of attention. The design/build project – Public Sector by the Southeast Chapter of the Design-Build Institute of America and received a Certificate of Commendation from the Associated Builders & Contractors of the Carolinas.
- ▼ The AmSouth Bank Call Center (Pensacola, Fla.) was recently honored by the Associated General Contractors of Alabama with a Design/Build Alabama Award and by the Associated General Contractors of Central Florida with a Build Central Florida Award in the \$2-5 million Category.



■ Baltimore-based Construction Manager Eric Johnson received special recognition from the City of Aberdeen at a ceremony held during a ballgame at the new 6,000-seat Ripken Stadium in Aberdeen, Md. He was presented with an engraved plaque, a framed photograph of the stadium, a cigar and a pendant for all of his hard work.

■ Project Manager Tony Herring (Lexington, Mass.) was presented with a certification of appreciation from the faculty and staff at the Westborough High School for his dedication on the completion of the renovation and expansion to the Town's existing high school. His effective project coordination enabled the school to coordinate their activities around the construction and to keep the students' focus on their education.



▶ Julie Volosin recently completed Leadership Westshore, a six-month program designed to identify and help prepare professionals for significant leadership roles within the Tampa community. Julie was one of 30 professionals selected to attend seminars and spend time with Tampa's top government, civic and corporate decision-makers. Caption: Julie and Tampa Mayor Dick A. Greco



■ Kevin Hamby, who works with the Athens-Clarke County (Ga.) SPLOST program, was selected to participate in the Georgia Department of Transportation's "Context Sensitive Design" program. The DOT is examining how they can better blend Federal design standards with local communities.

■ Chris Schamel (Atlanta) recently became a Certified Cost Consultant (CCC) by the Association for the Advancement of Cost Engineers (AACE International).

▶ James Edmonds, assistant project manager from Landover, received a certificate of appreciation and honorary police badge from Prince George's County Department of Corrections for his exemplary work on the Prince George's County Jail Expansion Project.



HEERY IN THE COMMUNITY



▲ More than 150 eager third graders in **Youngstown (Ohio) City Schools** constructed models of their new schools based on actual floor plans. First students learned basic concepts of architecture, engineering and construction. Then – decked out in their Heery Construction Team t-shirts – the teams set to work to build a scale model of their new school using a floor plan, graham crackers, frosting and plenty of candy! Heery sponsored the program as a way to involve students in the design and construction activities that are taking place at their schools over the next few years. Heery staffers Ken Monsman, Steve Ludwinski, Brad Adams, Antoinette Sferra, Todd Siegert, Kathleen Smetana, Sharon Ealy and Kristen Freeman were on hand to share their building expertise and help students. According to one student, “this was the best project we’ve ever done at school!”

▶ Heery’s Tampa office also participated in **CANstruction 2002**. The area’s unique spin on the national event combines local architects with elementary school and high school students from Hillsborough County Schools. Heery teamed up with Clair-Mel Elementary to build Hogwart’s Castle from the Harry Potter series. Heery and Clair-Mel Elementary won “Best Use of Labels” in this year’s show. Intern architect Rich Simmons led the team along with Terry Taylor, Mark Miller, Heather Lawrence, Stella Biggs and Kena Hurt.

▼ As part of the unique relationship between **Granbery School** and Heery’s Nashville Office, staffers enjoy a standing lunch date with a group of students from various grades. Whether it’s over Happy Meals, pizza or some other reprieve from cafeteria food, Heery staffers and students enjoy a monthly break from the norm.



■ Through its participation this year in the **Lee National Denim Day**, Heery raised more than \$2,000 for the Susan G Komen Breast Cancer Foundation. This brings our total contribution to over \$11,000 since 1997.

▼ For the 5th year in a row, Heery’s Atlanta Interiors participated in **WE CARE** – an annual event sponsored by Herman Miller and Geiger that celebrates children and their imagination. More than 20 local design firms helped children make holiday gifts, while at the same time exposing children from underprivileged backgrounds to a variety of arts and craft activities.



▲ Atlanta designers Shook Things Up at **CANstruction** this year by bringing home awards for “Juror’s Choice” and “Best Use of Labels”, putting them in the running for the national competition. The sculpture featured a three-sided mural of Elvis Presley made up of 2400 soda pop cans. Visible from all sides, the sculpture’s Y-shape profiles The King against three different 8 ft. x 8 ft. backgrounds – pink, green and yellow. At the close of the exhibition, building materials (canned and nonperishable foods) were donated to charity.

■ On November 12, the **University of Maryland, Baltimore County** placed a time capsule in their new Public Policy Building, which is currently under Heery’s construction management. The time capsule included items from each department that will occupy the building, as well as a recent award received by Maryland Governor Parris Glendening. The \$18.8 million, 60,000 SF building is scheduled to complete by April 2003.

◀ Keeping up the tradition, staff from Heery’s Denver office were on hand at the dedications of the new schools for the traditional “Ice Cream Social” – which by now has become a much-anticipated event for the **Denver Public Schools**.



▼ Longstanding client GE called upon Heery’s Interiors expertise in a not-so-typical way. As part of GE’s annual volunteer day, **SciTrek** (an Atlanta science museum) was scheduled for a facelift. Interior painting was on the “to-do” list, and who better to select the palate than their trusted friends at Heery. Atlanta-based staffers Teresa Sword, Mendy Dehner, Beth Springob and Steve Hart volunteered about 100 hours working on the project. They did an initial tour of the facility and met with SciTrek representatives determine needs and preferences. They then selected new colors and developed a plan to convey the information to the hundreds of volunteers that would be doing the work. After several rounds of reviews and approvals, they were good to go. It’s amazing what a difference a coat of paint can make! The folks at SciTrek are extremely happy.



■ The Seattle Interiors Group was busy again this holiday season. They participated in both the **IIDA Stocking Party** and the **B&OI Wreath Event**. The B&OI Wreath Annual Event raises money for Habitat for Humanity. Designers are asked to create a wreath depicting “Sustainable Joy”. Their wreath was created from crushed aluminum cans, Momentum 100% Recycled Polyester memo samples, cardboard and jute. It was auctioned off at the December 12th event.

HEERY 999 Peachtree Street
Atlanta, GA 30309

EDITOR: Martha Pacini, Director of Corporate Communications and Strategic Initiatives
MANAGING EDITOR: Cathi Arora
CONTRIBUTING WRITER: Janis Francis

Heery News is seeking regional and city “Best Practices,” i.e., innovative processes, cost-saving techniques, etc. Please send us your comments or story ideas at the above address, via fax, 404/875-3273 or E-mail, carora@heery.com. Published bi-annually.